## JSA Fundraising Committee Report for the 2020 AGM

The Fundraising for the Organization has taken a new look through the engagement of Rochelle Garfinkel, as Manager of Donor Relations and Philanthropy. It's on a part-time basis for six months, a position we hope to change to a permanent fulltime position in January 2021.

It is an important advancement and progression of JSA's future as my role will diminish over time with age advancement. The fundraising for the coming year faces great challenges because of the Pandemic and hopefully we will overcome the situation with flying colours!

We have after two years of negotiations and our approach to the Provincial Minister of Health, succeeded to open discussions with the Vancouver Coastal Health. The good news is that we have signed a contract with the Vancouver Coastal Health, the 'Government', with their contribution of \$70K per year. They were satisfied with our program of Peer Support and the money that was given will become an annual occurrence.

Further we continue discussion with Vancouver Coastal Health for further financial involvement with JSA, enlarging the Peer Support programs to reach as many seniors as possible, and to involve JSA in training Senior Volunteers from other organizations that deal with Seniors.

Regular donations from Foundations and individuals for the past year have basically been steady, and we hope that with the engagement of Rochelle are financial future will be secured.

Nothing is guaranteed, however we hope for the Best!

Serge Haber